Advancing Innovation

DISCOVERY TO PRODUCT (D2P)
IMPACT REPORT
FALL 2023







Innovation to Impact

D2P PROVIDES MENTORING, FUNDING AND TRAINING TO INNOVATORS AT THE UNIVERSITY OF WISCONSIN-MADISON.

AVENUES TO IMPACT

D2P's non-credit programs serve faculty, staff and students who see the Wisconsin Idea as an action plan. Innovation and entrepreneurship are pathways to solving big problems, benefiting society and creating value for Wisconsin. D2P programs are designed with a hands-on learning approach. Whether the result is a product, service or startup—or a fresh perspective on research—participants gain real experience taking an idea to impact.

A HEAD START FOR STARTUPS

D2P has helped launch or grow 117 startups since 2014. UW-Madison's Kevin Barnett, PhD and Professor George Huber received D2P training, funding and mentoring to launch Pyran, Inc., which is developing renewable alternatives to petroleum-based chemicals. Learn more about their story and meet other campus innovators launching companies, advancing technologies and creating social impact solutions at D2P.wisc.edu/innovators.



D2P's expert staff, programs and collaborative spirit continue to move campus innovation and entrepreneurship forward. Their resources help transform ideas originating at UW–Madison into products and services that change the world.

Steve Ackerman, Vice Chancellor for Research & Graduate Education

D2P IMPACTS:

\$1.6M

AWARDED TO 35 CAMPUS PI'S FY23 **117**

STARTUPS TO DATE

\$200M+

FOLLOW-ON FUNDING TO DATE POST D2P*

*Pitchbook, grant records, other publicly available sources

STARTUPS SUPPORTED INCLUDE:

- AIQ Solutions
- Atrility Medical
- AyrFlo
- Cellular Logistics
- ChloBis Water
- Immuto Scientific
- Pyran
- SixLine Semiconductor
- Stem Pharm
- Voximetry

More at: D2P.wisc.edu/startups

Advancing Badger Innovation

D2P's Innovation and Commercialization Mentors proactively share the value of an entrepreneurial mindset and advance technologies and creative ideas from all corners of the university.

IN FY23, D2P SERVED INNOVATORS FROM:

17

SCHOOLS, COLLEGES AND ADMIN UNITS

105

UNIQUE DEPARTMENTS, PROGRAMS, CENTERS AND INSTITUTES



Supporting Campus Innovators

D2P'S EXPERIENCED MENTORS WORK CLOSELY WITH CAMPUS INNOVATORS EVERY STEP OF THE WAY, TO HELP THEM TURN THEIR IDEAS INTO IMPACT.

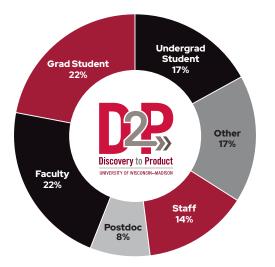
EXPERT MENTORSHIP

D2P's Innovation and Commercialization Mentors are veteran business developers, entrepreneurs, product managers, and startup executives. They stay with clients through all stages, offering individualized coaching and guidance, from pre-incorporation through growth.

THE FRONT DOOR TO CAMPUS INNOVATION

Entrepreneurial resources at UW-Madison are numerous and decentralized. D2P's Innovate website and monthly Innovate Insider newsletter pull together resources, programs, funding and events from across campus units, affiliates and community partners. D2P's mentors connect clients to the right resources at the right time to optimize and accelerate their innovations.

FY23 MENTORING SNAPSHOT:



CAMPUS CLIENTS

MENTOR HOURS

INNOVATE WEBSITE +

10,673 25,604

WEBSITE **PAGFVIFWS**

With a diverse

knowledge base to draw on, D2P mentors offer a robust learning

experience. Whether you

are a faculty, student,

or staff innovator, they

provide the tools to

assess your idea and

navigate the best course

for success. Brian Poque, Professor &

Chair, Department of **Medical Physics**

SUBSCRIBERS

NEWSLETTER IMPACTS:

WEBSITE USFRS

Thank you to the teaching team at D2P for the engaging program, and my mentor, who provided insights during our weekly meetings. My entrepreneurial journey benefited greatly from the whole experience. Highly recommended!

> Katy Jinkins, CEO, SixLine Semiconductor



The Power of Partnership

BRINGING CAMPUS AND COMMUNITY PARTNERS TOGETHER AROUND INNOVATION & ENTREPRENEURSHIP

COLLABORATION FOR RESULTS

The Innovate Network is a collective group of 19 university and affiliate entrepreneurial support organizations working to enhance collaboration, support campus innovators, and foster a campus culture of entrepreneurship. D2P facilitates quarterly meetings to share information, coordinate programs and events, and build connections so innovators can better access resources and navigate the campus and community ecosystem.



OUTREACH PROGRAMMING

D2P produces the annual Innovate Week, where campus and community organizations offer events, networking and resources for faculty, students and staff.



D2P is a tremendous asset to UW–Madison and our community, helping speed the flow of innovation from lab to marketplace.
Seeing so many outstanding D2P-nurtured startups participating and placing at this year's Wisconsin Governor's Business Plan Contest was terrific.

Tom Still, President, Wisconsin Technology Council



